

## **POLONYA TİCARET ODASI HEYETİ**

1)ADAMED GROUP - İlaç ve Biyoteknoloji Şirketi

2) GRAFMET HT - Yol, İnşaat, Islah ve Çimento Üretimi

3) MALOLEPSZY GROUP - Landini, Kuhn, Joskin, Sampo Rosenlew, Wielton ve diğerleri gibi ünlü markaların tarım makinelerinin temsilciliği.

4) NTA SP - Kargo, Lojistik (ahşap kargo (her çeşit ve birim kağıt ve kağıt hamuru), kimyasal kargo ve konvansiyonel genel kargo)

5) RABEN EAST - Doğu ve Orta Avrupa'nın En Büyük Lojistik ve Nakliye Operatörü

Polonya-Türkiye Ticaret Odası aşağıdaki firmalar adına görüşme gerçekleştirecektir.

6) SOLIGRANO - Yüksek Kaliteli Tahıl Bazlı Gıda Ürünleri

7) TON-POL SP. - Lojistik

*Adamed Pharma is a Polish research- and patent-based pharmaceutical and biotechnology company with 100 percent Polish capital. Established in 1986, today it employs almost 2700 people and owns 2 production plants in Poland as well as one in Vietnam. The pillars of the company's development are foreign expansion and investments in increasing the production of medication in Poland and in innovation. For more than 20 years, the company has been conducting its own innovative R&D work, for which it has allocated PLN 2.1 billion since 2001. Adamed is currently implementing projects in three therapeutic areas: oncology, diabetology and neuropsychiatry. The company's intellectual property is protected by over 200 patents in most countries around the world, and its portfolio includes nearly 900 products (so-called SKUs) in Poland and abroad. Each year, the company produces over 3 billion tablets offered in over 70 markets around the world. It ensures general access to therapy for millions of patients in Poland and many other countries.*

*Adamed Pharma has 9 representative offices. A consistently implemented development strategy based on innovation and foreign expansion has made the company a well-known and international brand today. For years, it has been observing a gradual increase in sales of its products - both in terms of volume and value. Currently, foreign operations account for a third of its business, and development plans assume that it will be 55%.*

GRAFMET HT is operating in the market since 2012. The company has made investments in the sectors of roads, construction, reclamation and cement production.

Since 2015, GRAFMET has been supplying fly ash with a very wide spectrum of applications in the construction of transport infrastructure. From material for road construction, through to the use of ash as an improvement additive to improve the geotechnical parameters of ground and aggregates.

The company has been a major material supplier in motorway construction projects as well as for the largest cement plants in Poland.

Since 2020, GRAFMET has been implementing post-mining land reclamation projects using fly ash.

From 2021, the company is importing 500,000 tons of slag yearly.

Also in 2021, GRAFMET started a project of building own clinker milling plant in the port of Gdansk. The mill, that is currently under construction, will have a efficiency of 800.000 – 1.000.000 tons. The production will start in 2025.

The next step in the company's goals is to purchase granulated slag from Turkey.

GRAFMET, accompanied by a daughter company - POLSKI CEMENT, is interested in importing 300.000 tons of slag in 2025 and up to 1.000.000 tons per year in the following years for the use by new cement plant in Szczecin (north-west Poland).

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Małolepszy Group is a family company with 34 years of experience. It specializes in distribution of agricultural machinery from renowned brands like Landini, Kuhn, Joskin, Sampo Rosenlew, Wielton and others. Founded in 1990 by Sławomir Małolepszy, the company offers comprehensive services including sales, maintenance, and spare parts. It has branches in Radomsko, Rzgów, Sieradz, and Miechów, operating mainly in central, south and western Poland. The company assists in obtaining funding and grants for its clients. With extensive experience and a wide range of products, Małolepszy Group is a trusted partner for farmers in the region.

Website: [www.malolepszygroup.pl](http://www.malolepszygroup.pl)

NTA International Forwarders Ltd has been engaged in general cargo logistics for nearly 30 years, with specialization in wood cargo (all kinds and units types of paper and pulp), chemical cargo and conventional general cargo. The company has also long-standing experience in the comprehensive organizing and handling of containerized cargo, as well as in stuffing and stripping of containers. NTA specializes in international logistics with a particular focus on the Scandinavian market, mainly Sweden and Finland. The company's idea is to take an advantage of the European TEN-T corridor connecting the Baltics, Adriatic and Black Seas.

NTA intends to establish long term cooperation with Turkish business partners willing to represent NTA in Turkey and surrounding countries and willing to be represented by NTA in Poland and Scandinavian countries.

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Polish Chamber of Commerce (PCC) is the biggest business oriented independent organisation in Poland. PCC was established in 1990 and represents the majority of Polish entrepreneurs. PCC is an umbrella institution. The members of PCC are chambers and professional associations (actually counts more than 160 members).

PCC is very active across all continents. PCC's main goal is to foster entrepreneurship among Polish companies and make possible their internationalisation all over the world.

RABEN EAST is the member of RABEN Group which is one of the biggest logistics and transport operator in Eastern and Central Europe.

Located in 15 countries, with 1,5 min sqm warehouse space for renting and around 9.000 trucks driving daily with pallets.

RABEN makes the groupage, partial and full truck loads. Thanks to constant, regular groupage connections, can easily fulfill companies requirements.

The Turkey market has a high priority in RABEN strategy. You are very welcome to send us your inquiries!

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Warszawa, 17.06.2024 r.

**A company producing variety of cereal-based expanded food is looking for a partner in  
Türkiye**

**Basing info.**

Soligrano <https://soligrano.pl/eng> the most modern factory in Poland producing variety of the highest quality **cereal-based food** products

The products are sold in the largest retail chains in Poland (Lidl, Biedronka, etc.) as well as in the UK, Germany, France and some other EU markets under Soligrano's brand.

Also produce for other markets under the client's brand.

Has all required EU certificates for the products.

**This year they delivered their products to the Turkish market, all certificates held have been accepted by the Turkish customs authorities**

They are looking for a partner/distributor to develop their business on the Turkish market based on long-term, solid relations, contract(s) for the supply of products under the Soligrano's brand or under the local buyer's brand.

Contact: Paweł Czekalski, CEO [pawel.czekalski@soligrano.pl](mailto:pawel.czekalski@soligrano.pl) with cc to [biuro@ptcoc.eu](mailto:biuro@ptcoc.eu)

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Warszawa, 17.06. 2024 r.

**A logistics company specialising in liquid food tankers, operating in the EU market  
is looking for the Turkish partner for joint expansion.**

**Basing info.**

TON-POL Sp. z o. o. [www.ton-pol.pl](http://www.ton-pol.pl), Llc, established in 1998, private, family driven.

Has all required EU licenses as well as the unique permission to drive through Germany roads over the weekends.

Fleet 95 trucks: 90 liquid food tankers, 5 silo food tankers.

Staff 110 drivers,

Cars VOLVO, SCANIA, DAF serviced at authorized service points.

Tanks manufactured by MAGYAR FELBINDER – 95 in total.

Own modern truck's cleaning station

Own logistics centre, as well as customs warehouse (customs clearance area).

Location - at the intersection of the main highways in Poland

Operational activity based on 90 percent long-term contracts with customers from Germany, France, etc.

Financial performance audited annually. Available in the public national court register.

Revenue growing as well as logistic sector in Poland grows.

**Looking for a partner for further expansion.**

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