

**陆铁港集团**

LAND RAILWAY PORT COMPANY(GROUP)OF CHINA

**陆铁港国际供应链**

LU TIE GANG INTERNATIONAL SUPPLY CHAIN

# URUMQI FREE TRADE ZONE INTRODUCTION

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CONTACT INFORMATION

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**THE BELT AND ROAD INITIATIVE (BRI)**, introduced by China, is a global development strategy involving infrastructure development and investments in countries in Europe, Asia, Africa, the Middle East, and the Americas. Central to the BRI are the economic corridors designed to enhance regional connectivity. Below is a brief examination of the key economic corridors within the BRI framework;

**BRIEF ON ECONOMIC CORRIDORS**

**NEW EURASIAN LAND BRIDGE**

Connects Eastern China with Western Russia through Kazakhstan.

**CHINA-MONGOLIA-RUSSIA CORRIDOR**

Aims to link Northern China with Eastern Russia via Mongolia.

**CHINA-CENTRAL ASIA-WESTERN ASIA**

By linking railway networks from China to the Mediterranean Sea, this economic corridor enhances the connectivity between China, Kazakhstan, Kyrgyzstan, Uzbekistan, Tajikistan, Turkmenistan, Iran and Turkey. In addition to investing in rail, China is also developing roads and other infrastructure projects that could transform the economies of Central Asia, which only have limited trade relations at present.

**CHINA-INDOCHINA PENINSULA CORRIDOR**

Extends from Southern China to Singapore, passing through Indochina.

**CHINA-PAKISTAN ECONOMIC CORRIDOR (CPEC)**

Runs from Southwestern China through Pakistan to the Arabian Sea.

**BANGLADESH-CHINA-INDIA-MYANMAR CORRIDOR (BCIM)**

Links Southern China with India via Bangladesh and Myanmar.

## XINJIANG FTZ COVERING 3 ZONE OPERATIONS

The pilot free trade zone (FTZ) in Xinjiang, China will have three subzones in Urumqi, Kashgar and Khorgos, covering a combined area of 179.66 square kilometers, with each subzone leveraging its specific advantages - the Urumqi subzone will focus on being a logistics hub utilizing its ports and connections to Central Asia, Kashgar will emphasize development of international trade and Khorgos will utilize its border region position to promote cross-border commerce using mechanisms like the Belt and Road Initiative.



### URUMQI FTZ ZONE

Urumqi Area relies on the location advantage of the joint development of land and airports to strengthen the construction of a land-port national logistics hub and focus on the development of international trade, modern logistics, advanced manufacturing, textile and clothing industry, biomedicine, new energy, new materials, software and information technology services, etc. Emerging industries, actively develop science and technology education, cultural creativity, financial innovation, exhibition economy and other modern service industries, and create an important platform for exchanges and cooperation with Central Asia and other neighboring countries.



### KASHGAR FTZ ZONE

Relying on the advantages of international trade logistics channels, the Kashgar area will expand and strengthen its export-oriented economy, focus on the development of labor-intensive industries such as intensive processing of agricultural and sideline products, textile and clothing manufacturing, and electronic product assembly, vigorously promote the processing of imported resources, and actively cultivate international logistics, cross-border modern service industries such as cross-border e-commerce, and create a commodity processing and distribution base connecting Central Asia, South Asia and other markets.



### KHORGOS FTZ ZONE

Relying on the advantages of cross-border cooperation and land border port-type national logistics hub, the Horgos area focuses on the development of modern service industries such as cross-border logistics, cross-border tourism, financial services, exhibitions and displays, and expands and strengthens specialty medicine, electronic information, new materials and other industries to create a new model for cross-border economic and trade investment cooperation.



**EXECUTIVE SUMMARY**

The Xinjiang Pilot Free Trade Zone, China's first in its northwestern border regions, officially opened on Nov1st 2023, in the regional capital Urumqi. The 180 square kilometer FTZ encompasses areas in Urumqi, Horgos, and Kashgar, and is expected to integrate Xinjiang into domestic and international markets, support Belt and Road Initiative development, and serve as a gateway between Asia and Europe.



**STRATEGIC IMPORTANCE**

- GEOPOLITICAL POSITION
- INTEGRATION WITH BRI
- CULTURAL AND ECONOMIC EXCHANGE



**OBJECTIVES**

- HIGH-QUALITY DEVELOPMENT
- INNOVATION AND SERVICES
- ECOLOGICAL AND LOW-CARBON GROWTH



**KEY FEATURES**

- AREA AND COMPOSITION
- DIGITAL GOVERNANCE
- INVESTMENT AND TRADE FACILITATION



**ECONOMIC IMPACT**

- INDUSTRY FOCUS
- FINANCIAL SERVICES
- LOGISTICS HUB

# 陆铁港集团

LAND RAILWAY PORT COMPANY(GROUP)OF CHINA

## XINJIANG LAND RAILWAY PORT INVESTMENT (GROUP) CO

**FOUNDED:** April 28, 2016

**SECTOR:** Industrial Development Investment

**CORE SERVICES:**



Railway



Road Transportation



Air Freight



Multimodal Transportation



Railway Terminal



Cargo Handling



Supply Chain / Finance Solution



**SALES REVENUE**  
Around RMB 4 billion



**TOTAL ASSETS**  
About RMB 4.8 billion



**SUBSIDIARIES**  
11 secondary subsidiaries

Forefront of logistics in the Xinjiang region

Specializing in “door-to-door” multimodal logistics supply chain services

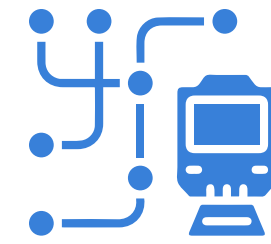


### XINJIANG LUTIEGANG COMPETITIVE ADVANTAGES



#### LEADING RAW MATERIAL CARRIER

China's Leading Raw Material Carrier, LTG transports over 50 million tons annually between Xinjiang and mainland cities. With unmatched capabilities in bulk raw material logistics, LTG is the go-to partner for reliable, cost-effective transportation.



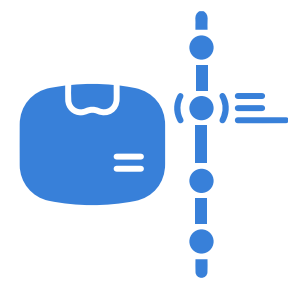
#### EXTENSIVE DEDICATED RAILWAY NETWORK

LTG plans to open 5 dedicated railway routes within 2024 and scheduled block trains between mainland China and Xinjiang province to handle large-scale cargo volumes. Our extensive dedicated rail network provides reliable, high-capacity transportation between key locations.



#### STRATEGIC TERMINAL OPERATIONS

With 7 existing and 2 newly built dedicated terminals, LTG operates its own cargo handling facilities for greater efficiency. Our private terminals eliminate the complexities of public rail yards, providing customers key advantages through higher productivity, flexibility, and reliability. LTG's strategic terminal operations offer a unique benefit for handling large-scale cargo.



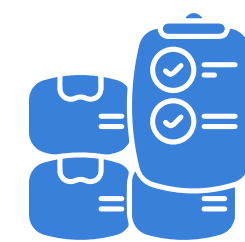
#### DIVERSE LOGISTICS SERVICES

Offering comprehensive logistics solutions including railway freight, road freight, air freight both domestic and international.



#### EXTENSIVE TRUCKING FLEET

With over 1000 owned trucks, LTG operates the largest fleet connecting Xinjiang, China's borders, and mainland cities. Our expansive trucking capabilities allow us to control costs, transit times, and provide effective door-to-door transport solutions. LTG's owned trucks are a key competitive advantage, enhancing flexibility for customers.



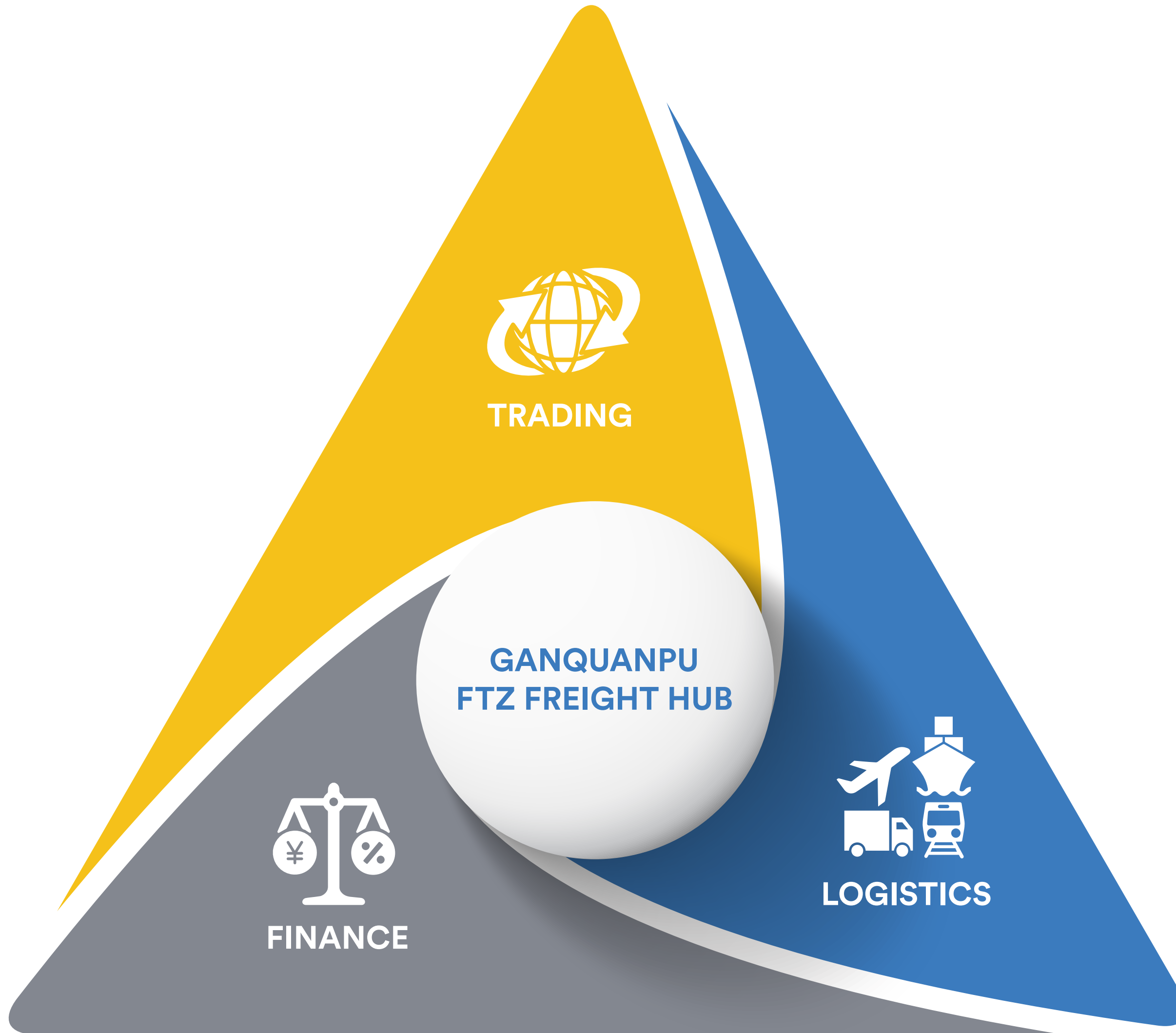
#### DEDICATED CUSTOMS EXPERTISE

LTG's professional customs team helps simplify trade using their expertise in Xinjiang FTZ special policies. We efficiently handle raw materials, food, e-commerce, automotive, and energy commodities thanks to our dedicated staff focused on customs processes and regulations. Our customs knowledge makes importing and exporting seamless for customers.



#### MULTIMODAL TRANSPORTATION HUB

With our own facilities, LTG combines domestic trucking and rail with international air, truck, and rail shipments for seamless multimodal transport. Our capabilities as a transportation hub allow customers to optimize transit times and costs by choosing from multiple transport modes and routes. LTG provides unmatched options to meet diverse logistics needs.



LTG Trade & Finance presents a comprehensive trade partnership and financial support system designed to address the bottlenecks affecting trade and finance within the One Belt One Road (OBOR) initiative.

Our goal is to establish a state-of-the-art framework that enhances exchange centers, trade finance lines, commodity trade finance, insurance, free trade zones (FTZs), and trade partnerships. This will be achieved by leveraging financial technology, international cooperation, and innovative financial products.

The proposed financial support system for the OBOR initiative will address current bottlenecks by promoting financial integration, facilitating trade, and mitigating risks.

Through collaboration, innovation, and a commitment to international standards, this system will drive economic growth and strengthen ties between Silk Road countries and China.

### VISION

To redefine the financial landscape of the One Belt One Road initiative by creating an integrated, technologically advanced financial ecosystem. Our vision is to bridge the gap between diverse financial markets across the Silk Road countries, fostering economic growth, enhancing trade efficiency, and building resilient financial partnerships. By leveraging innovative financial solutions and international cooperation, we aspire to be at the forefront of facilitating seamless trade and finance, thus contributing to a more connected, prosperous, and harmonious global community in Xinjiang.

### MISSION

Our mission is to address the financial bottlenecks within the OBOR initiative by establishing a comprehensive financial support system that promotes trade facilitation, financial integration, and risk mitigation. We aim to achieve this by developing RMB-local currency exchange centers, enhancing trade finance lines, providing efficient commodity trade finance mechanisms, offering comprehensive insurance coverage, optimizing free trade zone operations, and creating tailored trade partnership and financial products.



**OBJECTIVES OF TRADE & FINANCE**



Addresses bottlenecks affecting trade and finance within China and the Belt and Road initiative



Bring financial technologies, international cooperation and innovative financial products in China

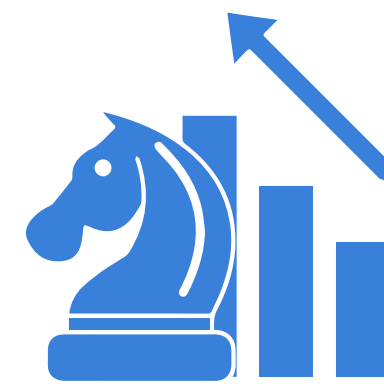


Promote financial integration of China with Belt and Road countries, facilitates trade, and mitigates risks



**TO ACHIEVE THESE, OUR INITIAL OBJECTIVE IS TO ESTABLISH A STATE-OF-THE-ART FRAMEWORK FOR:**

- 01 *Exchange centres for RMB Closed Loop*
- 02 *Bonded Warehouse and Commodity trade finance facilities*
- 03 *Trusted trade finance lines through Banks*
- 04 *Set 5 sectors for trade and establish New trade partnerships and opportunities for companies in URUMQI*
- 05 *Industrial Zones and FTZ connections with GQP/ URUMQI and other Silk Road Countries*



**2 PILLARS ~ 8 OBJECTIVES**

**1 FINANCE PILLAR**



**RMB CLOSED LOOP**



**COMMODITY TRADE**



**FINANCE E-PAYMENTS PLATFORM**

**2 TRADE PILLAR**  
5 SECTORS



**RAW MATERIAL**



**ENERGY**



**MACHINERY & EQUIPMENT**



**ELECTRONICS**



**FOOD & AGRICULTURE**

**STRATEGIC TRADE ALLY**

Offering extensive partnerships and support to navigate OBOR trade challenges.

**FINANCIAL SUPPORT ARCHITECT**

Crafting tailored financial solutions to support and enhance trade exchange centers.

**INFRASTRUCTURE DEVELOPER**

Committed to constructing sophisticated infrastructure that boosts trade efficiency.

**TRADE FINANCE SPECIALIST**

Providing a comprehensive suite of trade finance services, including commodity trade finance, insurance, and free zone support.

**FINTECH INNOVATOR**

Utilizing financial technology to revolutionize OBOR's financial ecosystem.

**INTERNATIONAL PARTNERSHIP BUILDER**

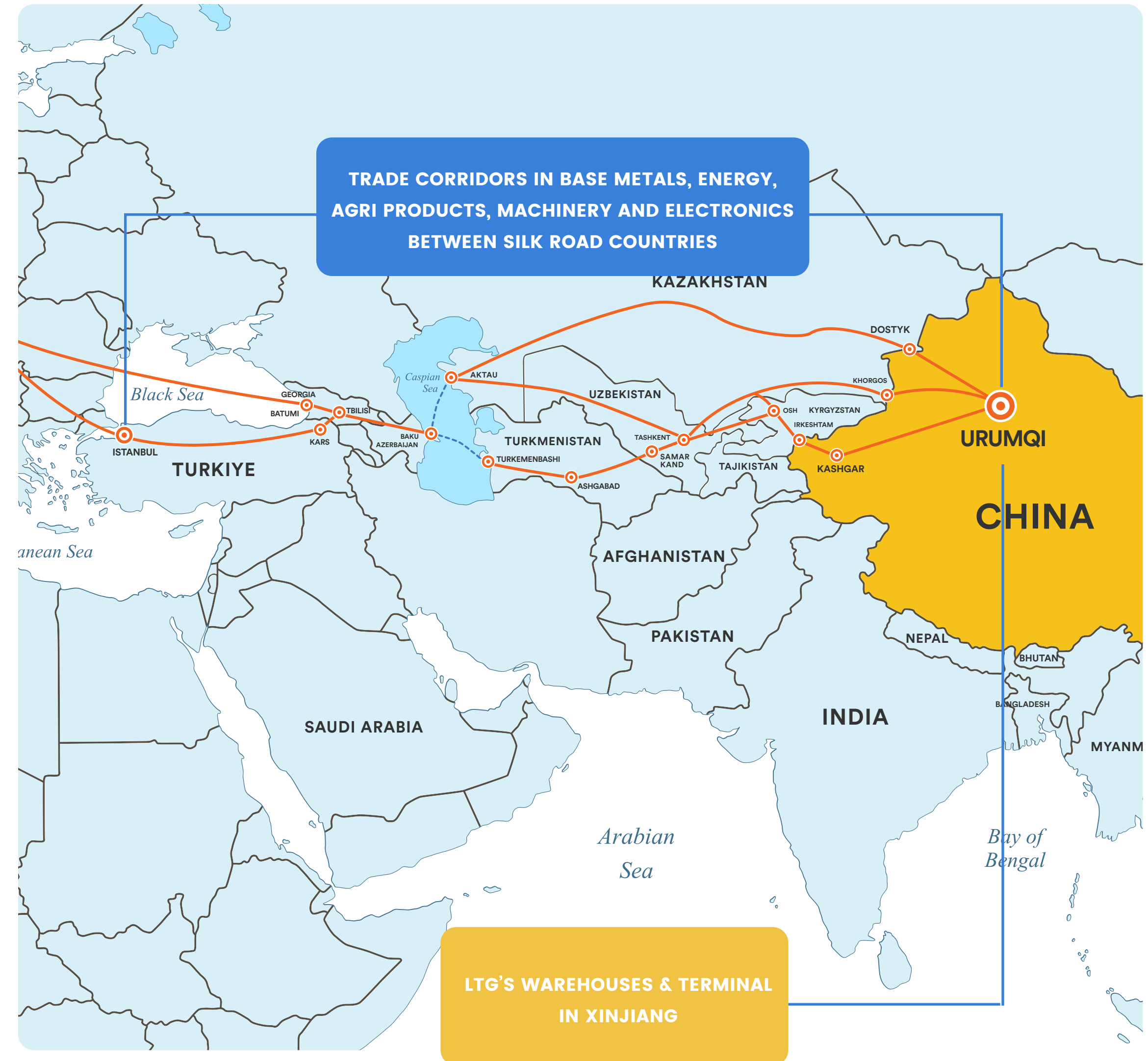
Fostering strong global collaborations to strengthen financial and trade operations.

**ECONOMIC GROWTH DRIVER**

Dedicated to spurring economic growth and deepening ties among Silk Road countries and China.

**TRUSTED GLOBAL PARTNER**

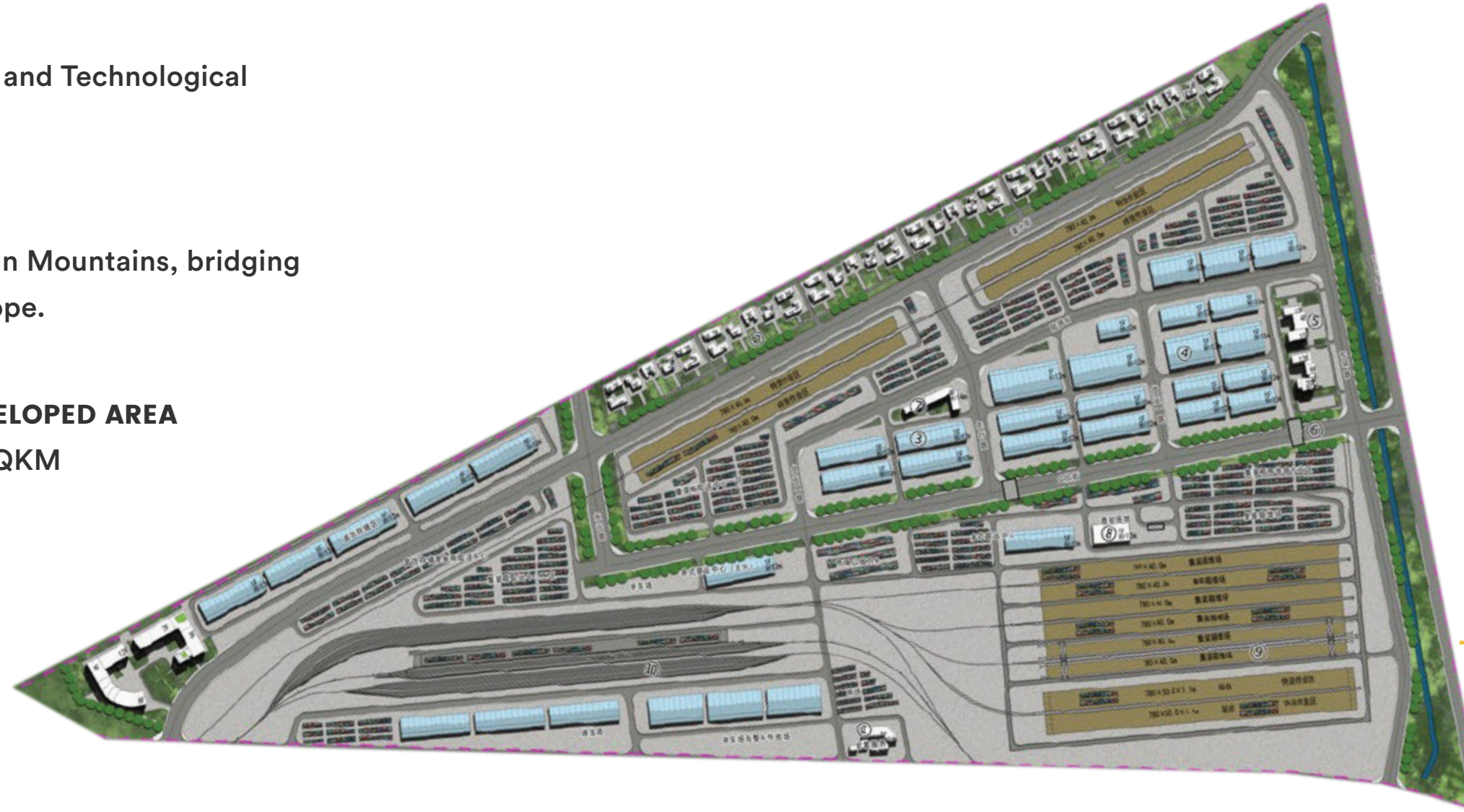
Your go-to ally for navigating the complexities of global trade and finance.



**GAN QUAN PU FREE TRADE ZONE IN URUMQI**

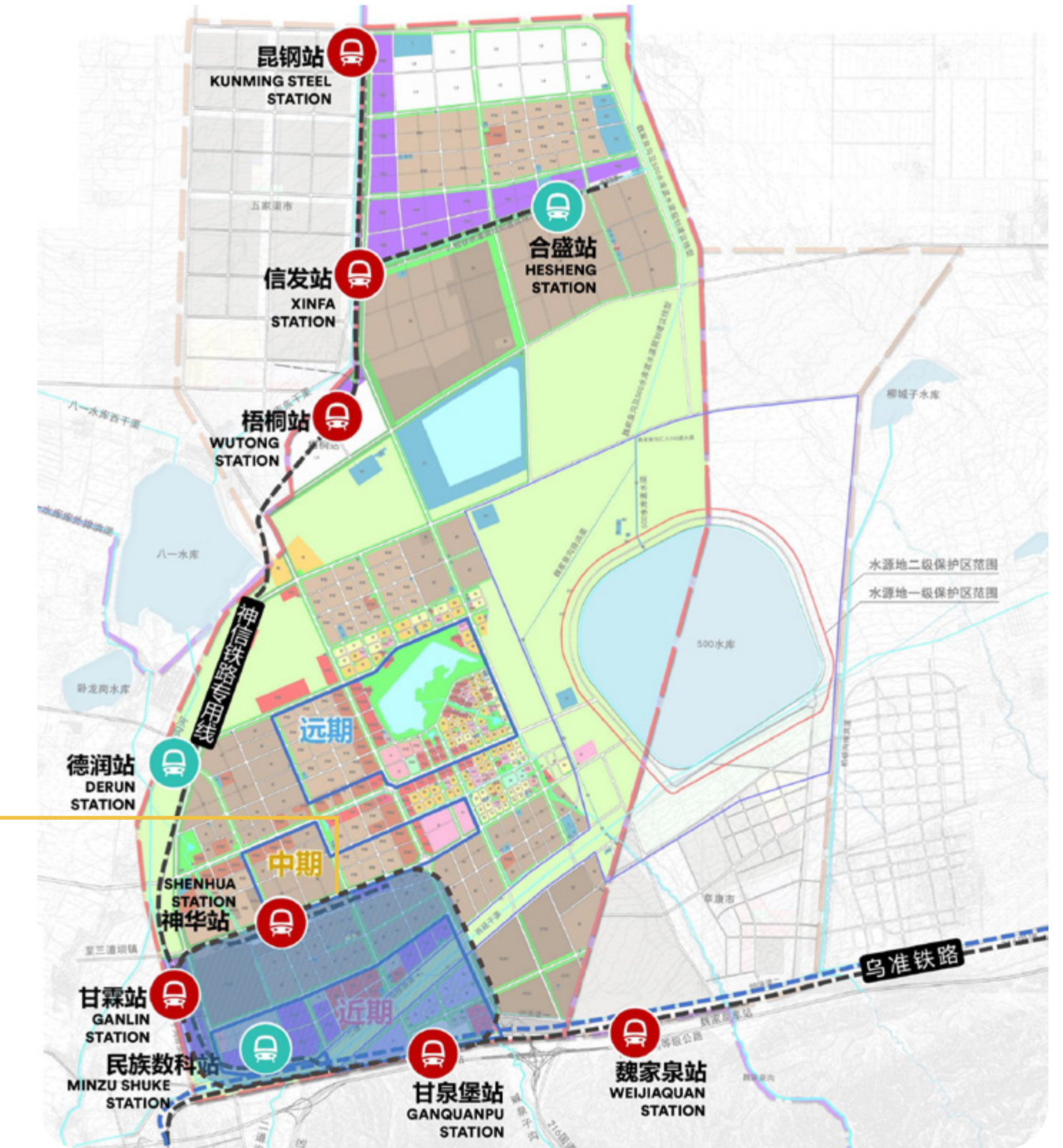
**GAN QUAN PU LTG FREIGHT HUB IN URUMQI FTZ**

- LOCATION**  
North of Urumqi City, south of Gan Quan Pu Economic and Technological Development Zone, adjacent to Gan Quan Pu Station.
- STRATEGIC POSITION**  
On the northern slope development axis of the Tianshan Mountains, bridging east to energy bases and west to Central Asia and Europe.
- PLANNED CONSTRUCTION AREA**  
193 SQKM
- DEVELOPED AREA**  
41 SQKM



**COMPONENTS AND ADVANTAGES**

- 01 INTERNATIONAL GATEWAY**  
A nexus for the “One Belt, One Road” initiative
- 02 GEOGRAPHICAL ADVANTAGES**  
Located in a pilot free trade zone, fostering port-facing industrial growth with plenty of utilizable land space.
- 03 REGIONAL TRANSPORTATION ADVANTAGES**  
Accessing key economic zones and international borders of neighboring countries.
- 04 RAILWAY LOGISTICS CENTER**  
Dedicated lines, container operations, and bulk cargo facilities.
- 05 MULTIMODAL TRANSPORT CENTER**  
Rail, road, and potential air and multimodal connections. Container yards and customs areas.

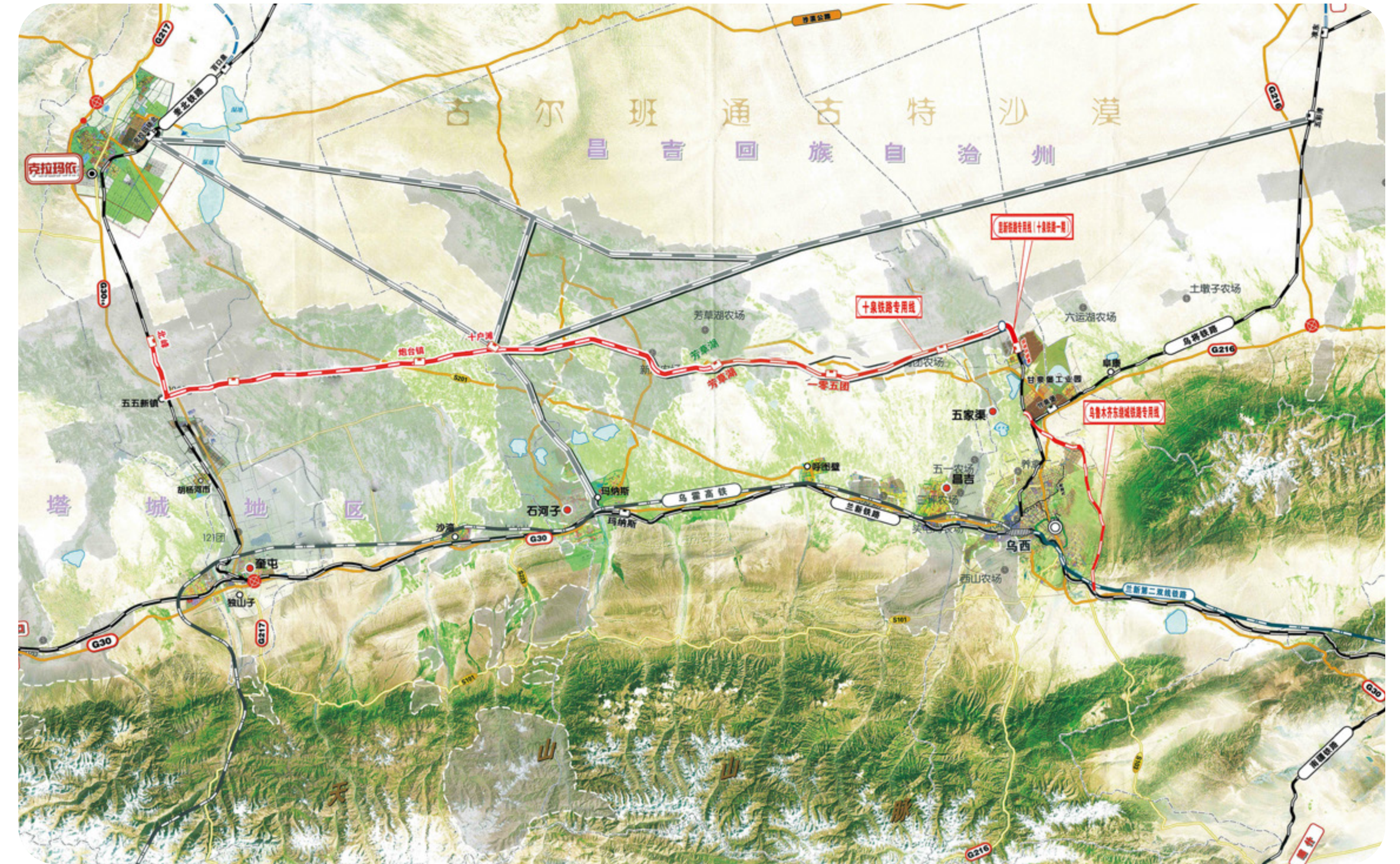


**INSIDE FREE ZONE INDUSTRIES**

- National Economic and Technological Development Zone
- National advanced structural materials industry cluster
- National incremental power distribution plot
- National integrated Large medium small enterprises
- Xinjiang new industrialization industry demonstration base
- Xinjiang circular economy demonstration park
- Urumqi textile industry base
- Urumqi prefabricated building demonstration base
- Urumqi strategic emerging industry base

**YINCHUAN – URUMQI LINE**

New Rail Transportation Corridor from Xinjiang to the Mainland (National Railway Network) The Land, Rail and Port Group is taking the lead in planning and constructing a new railroad transportation corridor connecting Xinjiang with the mainland. The railroad connecting Urumqi to Yinchuan transportation line has been included in the national medium- and long-term railroad planning, which will make the railroad transportation from Xinjiang to the mainland more smooth after completion.



**GAN QUAN PU TO LANXIN LINE**

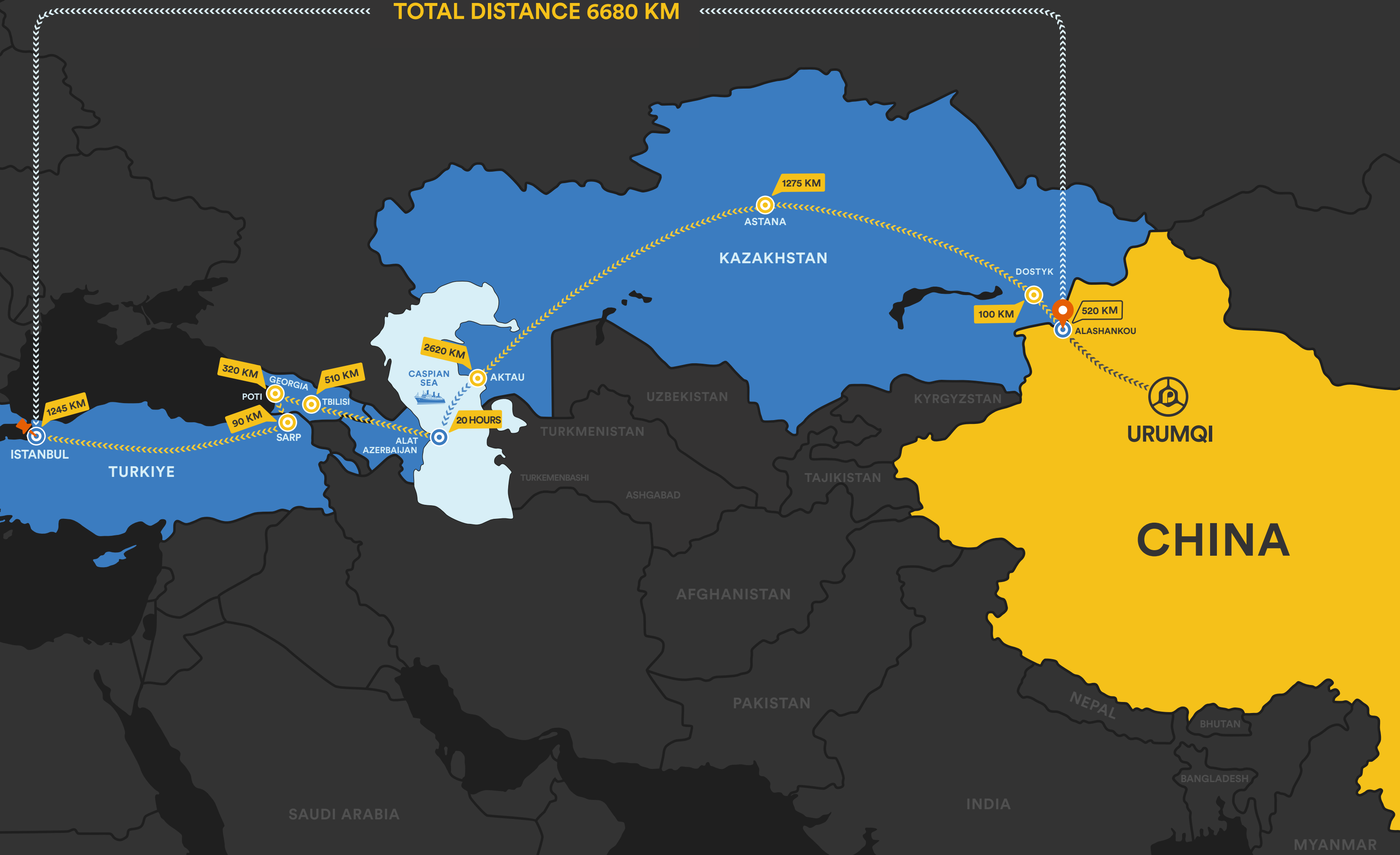
Schematic diagram of the extension of the East Ring Liaison Line project Land Rail Port Group is constructing the Urumqi East Ring Freight Railway connecting Gan Quan Pu to Lanxin Line, as well as a new railroad corridor from Gan Quan Pu to the western border of Xinjiang. After the completion of this railroad, the transportation capacity and efficiency of the China-Europe liner will be greatly improved.

**TRUCKING ROUTE**

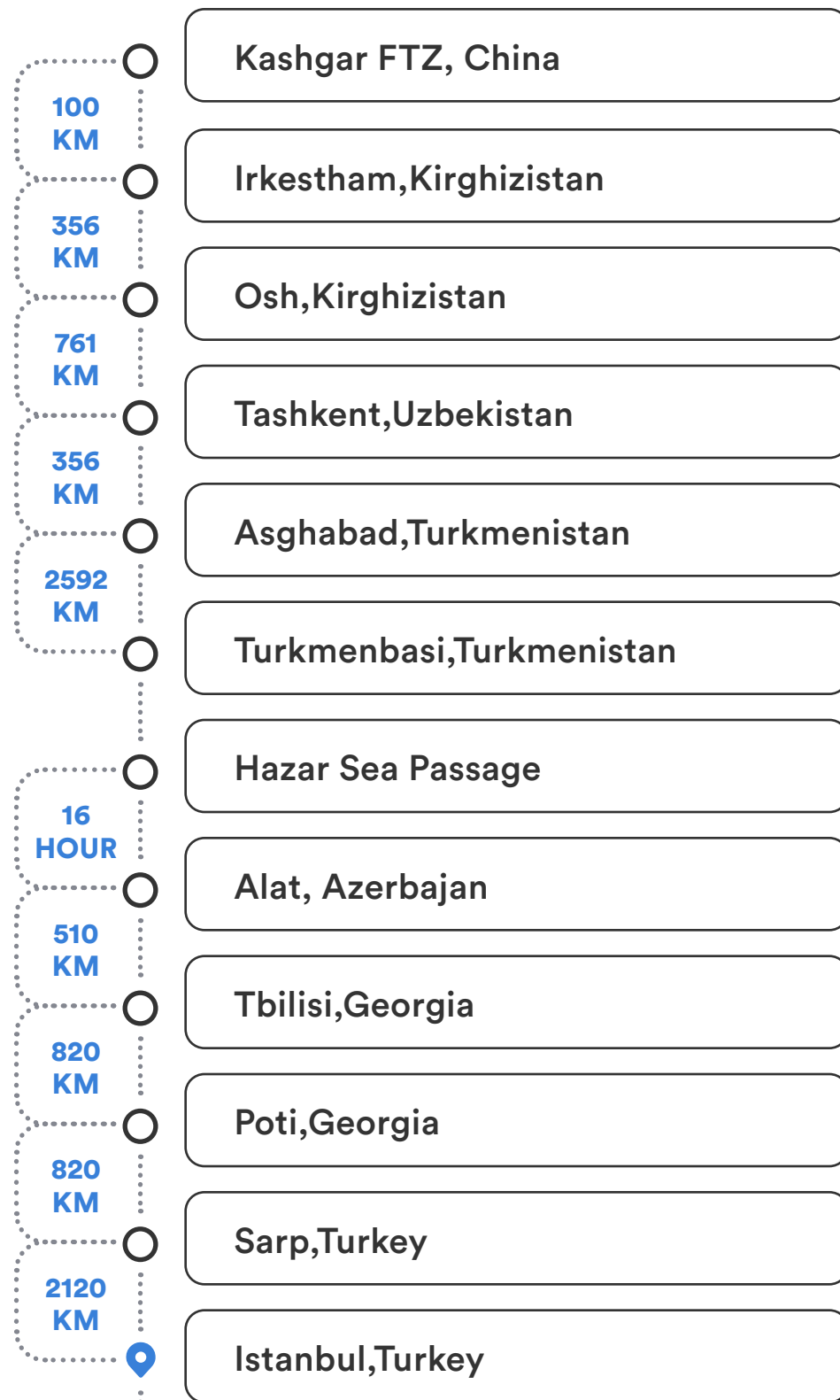
- Urumqi, China
- 520 KM Alashankou, China
- 513 KM Dostky, Kazakhstan
- 1275 KM Astana, Kazakhstan
- 2620 KM Aktau, Kazakhstan
- Hazar Sea Passage
- 20 HOUR Alat, Azerbaijan
- 510 KM Tbilisi, Georgia
- 320 KM Poti, Georgia
- 90 KM Sarp, Turkey
- 1245 KM Istanbul, Turkey

TOTAL TRIP : 6680 KM

**TOTAL DISTANCE 6680 KM**

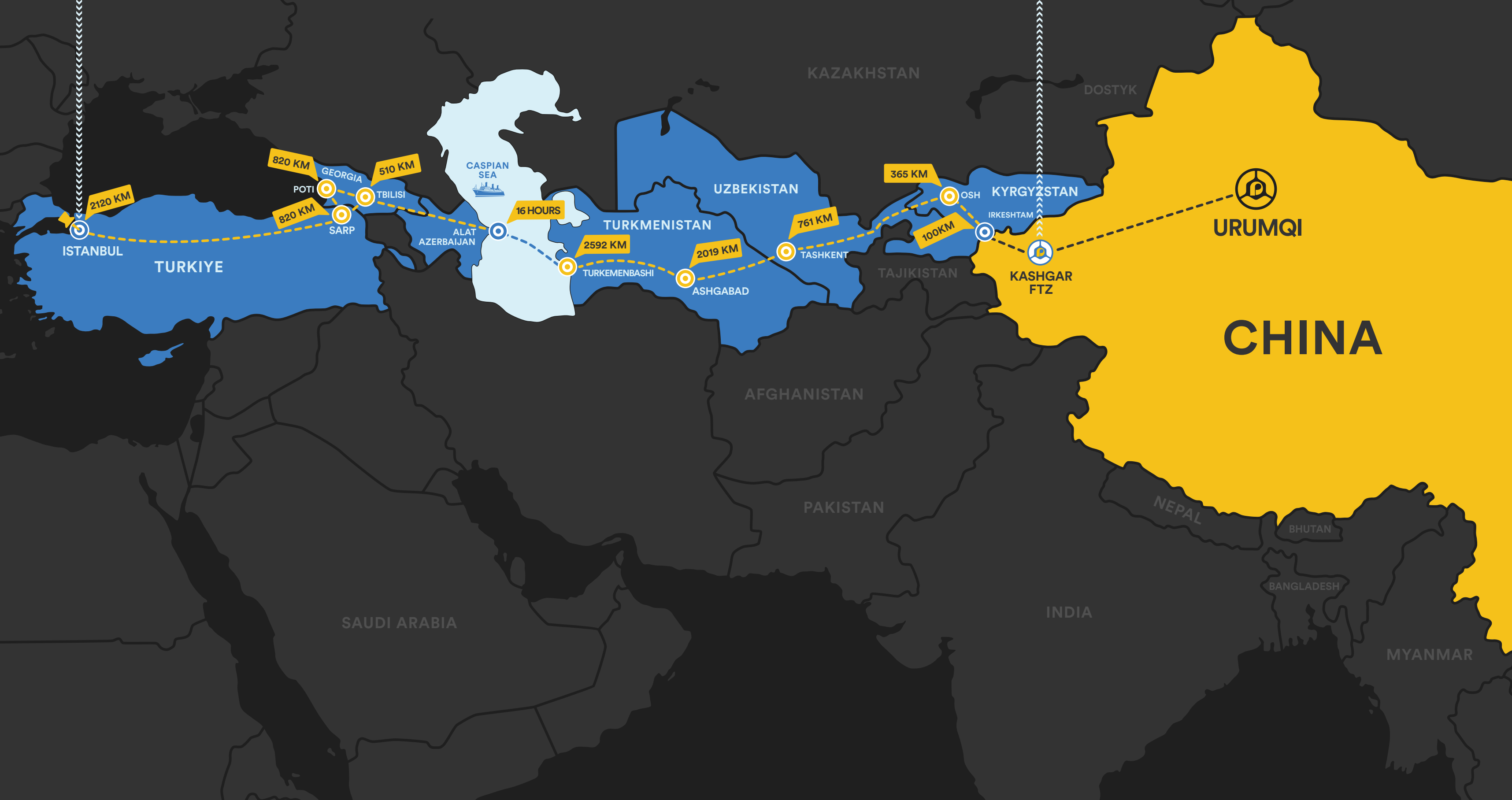


TRUCKING ROUTE



TOTAL TRIP : 4712 KM

TOTAL DISTANCE 4712 KM

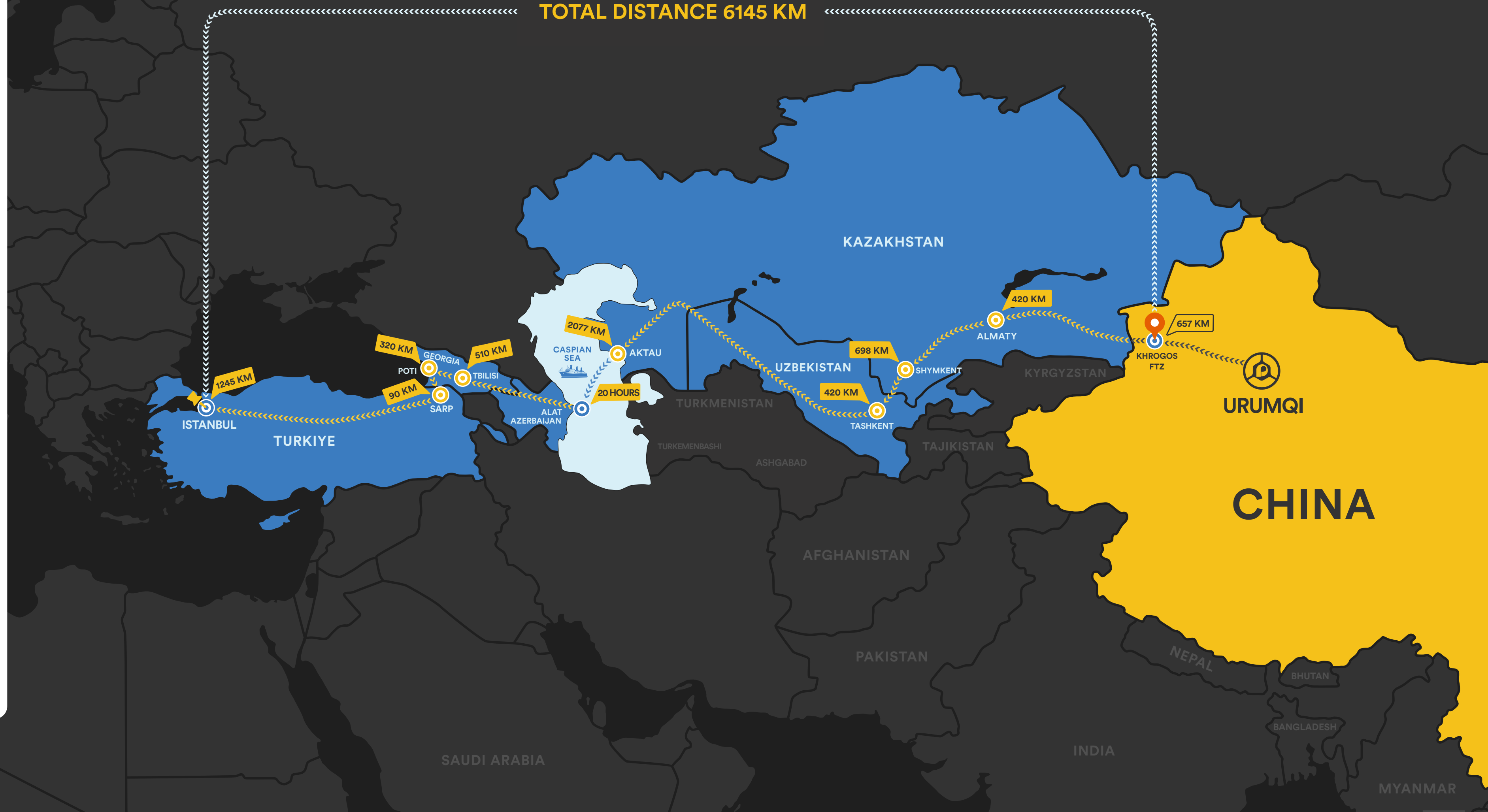


**TRUCKING ROUTE**

- Urumqi, China
- 657 KM Khorgos FTZ, China
- 420 KM Almaty, Kazakhstan
- 698 KM Shymkent, Kazakhstan
- 128 KM Tashkent, Uzbekistan
- 356 KM Aktau, Kazakhstan
- Hazar Sea Passage
- 20 HOUR Alat, Azerbaijan
- 510 KM Tbilisi, Georgia
- 320 KM Poti, Georgia
- 90 KM Sarp, Turkey
- 1245 KM Istanbul, Turkey

TOTAL TRIP : 6145 KM

TOTAL DISTANCE 6145 KM





**VALUE PROPOSITION**

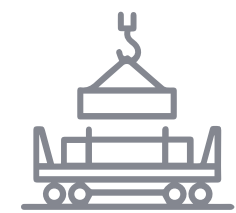
- 01 OWN BLOCK TRAIN & SLOT AGREED SPACE STRUCTURE
- 02 COMPETITIVE PRICING
- 03 FIX WEEKLY SCHEDULE SERVICE
- 04 OWN TERMINAL OPERATION IN URC FTZ
- 05 STABLE AND SUSTAINABLE SERVICE
- 06 FULLY TRACABLE SERVICE



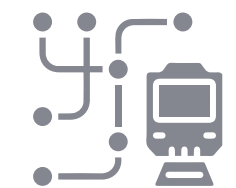
**RAIL & TRUCK SERVICE**



DOMESTIC PICK UP FROM FACTORY



RAIL TERMINAL LOADING



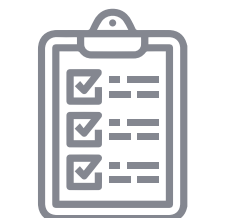
RAIL FREIGHT FROM ORIGIN TO URUMQI FTZ



LTG FREIGHT HUB IN URUMQI FTZ



CROSS DOCK OPERATION FOR TRUCK



CUSTOM CLERENCE

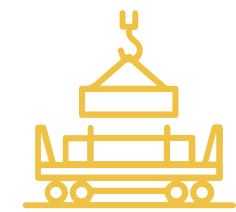


INTERNATIONAL TRUCKING

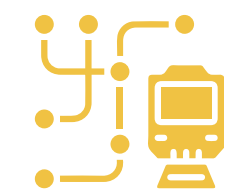
**RAIL & RAIL SERVICE**



DOMESTIC PICK UP FROM FACTORY



RAIL TERMINAL LOADING



RAIL FREIGHT FROM ORIGIN TO URUMQI FTZ



LTG FREIGHT HUB IN URUMQI FTZ



CROSS DOCK OPERATION FOR TRAIN



CUSTOM CLERENCE

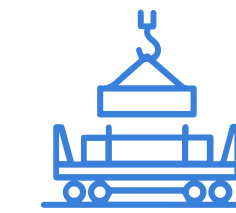


INTERNATIONAL RAIL FREIGHT

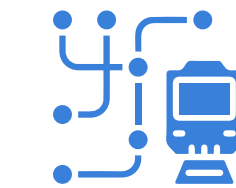
**RAIL & AIR SERVICE**



DOMESTIC PICK UP FROM FACTORY



RAIL TERMINAL LOADING



RAIL FREIGHT FROM ORIGIN TO URUMQI FTZ



LTG FREIGHT HUB IN URUMQI FTZ



CROSS DOCK OPERATION FOR AIR



CUSTOM CLERENCE



INTERNATIONAL AIR FREIGHT

**TRUCK SERVICE**



TRUCK PICK UP FROM FACTORY



LTG FREIGHT HUB IN URUMQI FTZ



CROSS DOCK OPERATION FOR TRUCK



CUSTOM CLERENCE



INTERNATIONAL TRUCKING

**TRUCK & RAIL SERVICE**



TRUCK PICK UP FROM FACTORY



LTG FREIGHT HUB IN URUMQI FTZ



CROSS DOCK OPERATION FOR RAIL



CUSTOM CLERENCE



INTERNATIONAL RAIL FREIGHT

**TRUCK & AIR SERVICE**



TRUCK PICK UP FROM FACTORY



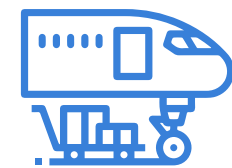
LTG FREIGHT HUB IN URUMQI FTZ



CROSS DOCK OPERATION FOR AIR



CUSTOM CLERENCE



INTERNATIONAL AIR FREIGHT

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Jinfeng District, Yinchuan City, Ningxia Hui  
Autonomous Region, China

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