

PROGRAM



TÜRKİYE-BELARUS İŞ KONSEYİ ORTAK TOPLANTISI VE İKİLİ GÖRÜŞMELER





TÜRKİYE-BELARUS İŞ KONSEYİ ORTAK TOPLANTISI VE İKİLİ GÖRÜŞMELER 28 Kasım 2024, DEİK Ofisi

09.30 – 10.00

Kayıt

10.00 – 10.40

Açış Konuşmaları

- **Yılmaz SOYCAN**, DEİK/Türkiye-Belarus İş Konseyi Başkanı
- **Pavel MARINENKO**, Belarus-Türkiye İş Konseyi Başkanı
- **Aleksey ŞVED**, Belarus Cumhuriyeti İstanbul Başkonsolosu

10.40 – 10.50

Türkiye Cumhuriyeti Ekonomik Potansiyel Sunumu

- **Hakkı KARATAŞ**, DEİK Baş Ekonomisti

10.50 – 11.00

Belarus Cumhuriyeti Ekonomik Potansiyel Sunumu

- **İrina IVANOVA**, Minsk Belarus Ticaret ve Sanayi Odası Genel Müdür Yard.

11.00 – 11.20

Firma Tanıtımları

11.20 – 11.30

Soru - Cevap

11.30 – 13.00

B2B Görüşmeler

LIST OF BELARUSIAN DELEGATION
Visit to the Republic of Türkiye
24-29 November 2024

№	Company name / website	Participants' names / Position held	Companies' activity, sphere of interest
1.	FEZ Mogilev https://fezmogilev.by/en/	1. Pavel MARINENKO - Chairperson Belarus-Türkiye Business Council, Head of Free Economic Zone Mogilev 2. Kiryl KHAIT - Senior Specialist for Investments and Foreign Economic Affairs	<p>The main goal of the FEZ Mogilev is to attract foreign and national investments for the implementation and further development of export-oriented and import-substituting productions.</p> <p>FEZ Mogilev provides favorable conditions for the structural transformation of the national economy and creation of new job opportunities. FEZ Mogilev encompasses 19 land plots with a total area of 3,712 hectares, including over 400 hectares available for new construction projects. The zone also offers more than 100,000 square meters of unused production facilities suitable for different industries. Each plot of the FEZ Mogilev features developed engineering and transportation infrastructure, ensuring convenience and accessibility for its residents.</p> <p>FEZ Mogilev has 50 resident enterprises whose products are exported to 52 countries.</p> <p>Goal of the business trip:</p> <ul style="list-style-type: none"> - Business negotiations with representatives of business (from different spheres) of Türkiye; - Search for investors to implement investment projects for the production of automotive components; small and medium-sized castings for railway rolling stock; - Joint implementation of the project on construction of an industrial park on the territory

			<p>of FEZ Mogilev;</p> <ul style="list-style-type: none"> - Joint establishment of an enterprise for extraction and processing of saprolite (tripoli) mineral; - Business negotiations with representatives of Free Economic Zones of Türkiye to share experiences
2.	<p>Mogilev City Executive Committee https://mogilev.gov.by/</p>	<p>1. Anatoliy YAKUBENKO - Deputy Chairman of the Mogilev City Executive Committee</p>	<p>Goal of the business trip: Establishment and development of interregional cooperation in trade, economic and cooperation spheres</p>
3.	<p>Minsk Branch of the BelCCI https://minsk.cci.by</p>	<p>1. Irina IVANOVA - Deputy General Director for Foreign Economic Relations</p> <p>2. Natallia VILKOVSKAYA - Deputy Head of the Foreign Economic Activity Department</p>	<p>Goal of the business trip: Activities of chambers of commerce and industry</p>
4.	<p>KAPITANAVTO https://kapitanavto.by</p>	<p>1. Maryna HRYHAROVICH - Head of Sales Department</p> <p>2. Valeryia HAĬKOVA - Engineer for International Cargo Transportation</p>	<p>Logistic company «KapitanAvto» is in the top five of international auto carrier in Eurasia. The company specializes in cargo transportations in the following directions: Türkiye - EU - Belarus, Türkiye - Russian Federation (ferry crossing) - Belarus, Türkiye - Georgia - Russian Federation - Belarus. The company offers services for the delivery of consolidated and complete cargos by road transport from Türkiye to the Republic of Belarus in the shortest possible time.</p> <p>The company also provides a full range of services for compliance with mandatory customs procedures.</p> <p>Goal of the business trip:</p> <ul style="list-style-type: none"> - Search for investors to implement investment projects to produce automotive components, small and medium-sized castings for railway rolling stock; - Business negotiations with representatives of companies that export spare parts and equipment;

			<ul style="list-style-type: none"> - Business negotiations with representatives of companies that export medical equipment, safety (non-hazardous) chemical; - Business negotiations with representatives of companies that export electrical equipment, hydraulic pumps, plastics; - Business negotiations with representatives of companies that export textiles, carpets
5.	Institute of Biochemistry and Biologically Active Compounds, National Academy of Sciences of Belarus https://ibiochemistry.by	<ol style="list-style-type: none"> 1. Aleh KUZNIATSOU - Director 2. Marina SANYUK - Senior Legal Adviser 3. Katsiaryna HRYSHKO - Secretary 	<p>The Institute is a leading research center in the field of biochemistry. Innovative solutions of the Institute includes substances for medicines and diagnostics, food additives.</p> <p>Three industry laboratories for the development of new technologies and the creation of biologically-based products for various purposes were created in 2019 year.</p> <p>Goal of the business trip:</p> <ul style="list-style-type: none"> - Extension of potential opportunities for cooperation in the field of scientific research results (experimental models, preclinical and clinical studies) and technologies in the field of medicine (biopharmaceutical direction, plant extracts, medical information systems of artificial intelligence, etc.), presentation of Belarusian products, inspection of products of Türkiye; - Joint developments in the field of medicine (biopharmaceutical direction), conducting preclinical and clinical studies, selling products
6.	FEZ Gomel-Raton Administration https://www.gomelraton.com	<ol style="list-style-type: none"> 1. Antanina YAZHOVA - Head of Free Economic Zone Gomel-Raton 2. Aksana ROSHCYNA - Senior Specialist of Inward Investment and Servicing Department of FEZ Gomel-Raton 	<p>FEZ Gomel-Raton Administration accompanies domestic and foreign investors in the implementation of projects and later business expansion, supports start-up companies in the process of launching projects and their subsequent development, provides tax exemptions, customs privileges, and other preferences for resident-enterprises.</p>

			<p>FEZ Gomel-Raton is located at the intersection of major transport routes that connect Europe and Asia. This geographical location allows enterprises to optimize the shipping costs of any kind of transport.</p> <p>FEZ Gomel-Raton has 63 resident enterprises whose products are exported to 49 countries. FEZ Gomel-Raton is the only FEZ in the Republic of Belarus, which operates the techno park «Coral». There is a children's techno park on the basis of «Coral» techno park.</p> <p>Goal of the business trip:</p> <ul style="list-style-type: none"> - Business negotiations with representatives of business (from different spheres) of Türkiye; - Establishing of contacts, attracting investments and attracting of new resident-enterprises; - Business negotiations with representatives of Free Economic Zones of Türkiye in order to share experiences; - Creating of new cooperative chains
7.	<p>Industrial Park Development Company https://industrialpark.by</p>	<p>1. Artur DZIATKOU - Deputy General Director of Industrial Park Development Company, CJSC</p> <p>2. Olga ROGACH - Chief Investment Project Manager</p>	<p>«Great Stone» Industrial Park is a manufacturing hub that provides tax exemptions, customs privileges, and other preferences for resident-enterprises. The park offers ready-for-service manufacturing facilities for rent or purchase, that allows to organize production more quickly, or gives an opportunity to build a private manufacturing facility in the park.</p> <p>Any company, regardless of the country of origin of the capital, can act as resident of the industrial park.</p>

			<p>Goal of the business trip:</p> <ul style="list-style-type: none"> - Business negotiations with representatives of Free Economic Zones and Industrial Parks of Türkiye in order to share experiences; - Business negotiations with representatives of industrial companies (machinery manufacturing and engineering companies); - Business negotiations with representatives of medical industry (manufactures of medical equipment, pharmaceutical companies)
8.	<p>Mogilev Automobile Plant, branch of BELAZ Holding Management Company (MoAP) https://www.moaz.by</p>	<p>Aliaksandr VAVILAU - Head of Foundry Production</p>	<p>The MoAP is large machine-building enterprise. The equipment of the MoAP trademark is widely used in road construction, filling out well pads in oil and gas fields, in the mining industry, in the construction of hydraulic structures. The plants products are shipped to Russia and the CIS countries.</p> <p>Goal of the business trip:</p> <ul style="list-style-type: none"> - Negotiations with companies manufacturing metalworking equipment; purchase of metalworking equipment
9.	<p>Orsha Flax Mill manufacturer https://linenmill.by/</p>	<p>Maria BAGAI - Head of Foreign Economic Affairs</p>	<p>One of the world's largest full-cycle enterprise where fiber is converted into a finished product, and the only one in Belarus where linen fabrics are produced</p> <p>Goal of the business trip:</p> <ul style="list-style-type: none"> - Business negotiations with representatives of companies that are finishing of textile fabrics; - Business negotiations with sewing companies that are producing linen products; - Business negotiations with wholesale companies; - Trading of bleached and boiled cottonized flax fiber;

			- Trading of blended fabrics (linen+cotton, linen+viscose)
REPUBLICAN UNITARY ENTERPRISE «NATIONAL CENTRE FOR MARKETING AND PRICE STUDY»			
10.	JSC «Belarusian Universal Commodity Exchange» https://www.butb.by/en/		Belarusian Universal Commodity Exchange offers one-stop-shop for accessing the commodity market of Belarus (an exchange trading platform and two specialized electronic platforms – for E-procurement and for property and property rights trading). Interested in exchange trading of timber, metal, agricultural products, oil and petrochemical products, industrial and consumer goods.
11.	Administration of the Free Economic Zone «Grodnoinvest» https://grodnoinvest.by/en/		Management of the territory of the free economic zone, attracting investments to the Grodno region.
12.	State Production Association «Beltopgaz» https://www.topgas.by/		The main activities of the association: gas supply; peat extraction and processing; construction and operation of gas distribution system facilities; industrial production; design and research work.
13.	JSC «Grodno Azot» https://azot.by/en/		JSC «Grodno Azot» is the largest enterprise of the chemical sector of Belarus, which produces urea ammonium nitrate, ammonium sulphate, caprolactam, hydroxylamine sulphate, methanol, ammonia, oxygen medical liquid and gaseous.
14.	OJSC «Naftan» https://www.naftan.by/en		OJSC «Naftan» produces and sells: motor gasoline, diesel fuel, jet fuels, fuel oil, oils, aromatic hydrocarbons, solvents, sulfuric acid, sulfur, petroleum bitumens. The plant «Polymir» of OJSC «Naftan» produces and sells: low density polyethylene, acrylic fibres, acrylonitrile, acetonitrile, acetone Cyanohydrin, Non-oxidized polyethylene wax grade, hydrostabilized pyrocondensate, Butylene-

			butadiene cut, Hydrostabilized pyrocondencate, MAF Gas, ammonium sulphate.
15.	JSC «Mogilevkhimvolokno» https://www.khimvolokno.by/en/		JSC «Mogilevkhimvolokno» is one of the largest manufacturers of dimethyl terephthalate, PET chips, polyester fiber, polyester yarn and synthetic film in the Republic of Belarus and the main supplier of raw materials for light industry in Europe.
16.	JSC «Mineral Wax Plant» https://www.belwax.by/en/		JSC «Mineral Wax Plant» is an oil refinery specializing in the production of small-scale petrochemical products. The company is the only manufacturer of paraffins, model compounds, paraffin emulsions and protective waxes in the Republic of Belarus.
17.	JSC «Lakokraska» Lida https://lidalkm.by/		JSC «Lakokraska» Lida is the largest manufacturer in Republic of Belarus of paint materials for different sectors (engineering manufacture, instrument engineering, building and road marking, energy industry and others). The main activity is the production and realization of phthalic anhydride, alkyd resins and paint materials.
18.	JSC «LENTA» https://www.lentabel.by/		Production of ribbons, laces, cords, bandages, napkins, velcro, curtain cloth. The company is looking for Turkish potential partners, which manufacture yarns (polyamide, polyester, polypropylene, polyurethane), dyes and chemicals for textile processing.